

For any questions regarding post-graduate certificates on the Peterborough campus, please email [ptbocerts@trentu.ca](mailto:ptbocerts@trentu.ca)

## Students completing Term 2 in Fall

### Marketing & Entrepreneurship Post-Graduate Certificate – Peterborough campus

#### Term 1 Courses

ADMN 1221H: Financial Accounting  
ADMN 2080H: Managerial and Market Research  
ADMN 2100H: Intro to Marketing  
ADMN 3420H: Entrepreneurship  
ADMN 3441H: Social Enterprise and Social Innovation

<b>TERM 2 FALL</b>
ADMN 3021H: Fundamentals of Management Accounting <b>ADMN-3021H Section A or B</b>
ADMN 3150H: Advertising <b>ADMN-3150H-B</b>
ADMN 3170H: Introduction to Retail Marketing <b>ADMN-3170H-B</b>
ADMN 3430H: New Venture Planning and Design <b>ADMN-3430H-A</b>
COIS 3750H: Online Marketing <b>Online Web COIS-3750H-W</b>

## Human Resource Management Post-Graduate Certificate – Peterborough campus

### Term 1 Courses

ADMN 1221H: Financial Accounting  
ADMN 2220H: Organizational Behaviour  
ADMN 2230H: Human Resource Management  
ADMN 3230H: Leadership, Training, and Development  
ADMN 3270H: Human Resource Planning

<b>TERM 2 FALL</b>
ADMN 3021H: Fundamentals of Managerial Accounting <b>ADMN-3021H Section A or B</b>
ADMN 3220H: Organizational Selection in the Canadian Workplace <b>ADMN-3220H-A</b>
ADMN 3260H: Perspectives on Occupational Health and Safety <b>ADMN-3260H-A</b>
ADMN 3280H: Motivation and Compensation Systems <b>ADMN-3280H-A</b>
ECON 3500H: Economics of Industrial Relations <b>ECON-3500H-A</b>

## Business Administration Post-Graduate Certificate – Peterborough Campus

### Term 1 Courses

ADMN 1221H Financial Accounting  
ADMN 2010H Introduction to Management Skills  
ADMN 2100H Introduction to Marketing  
ADMN 2220H Organizational Behaviour  
ECON 2200H Introduction to Statistics

<b>TERM 2 FALL</b>
ADMN 2410H Communications in Organizations <b>ADMN-2410H-A</b>
ADMN 3021H Fundamentals of Managerial Accounting <b>ADMN-3021H Section A or B</b>
ADMN 3200H Financial Management <b>ADMN-3200H Section A or B</b>
ADMN 3250H Legal Environment of Business <b>ADMN-3250H-A</b>
ADMN 3550H Operations Management <b>ADMN-3550H-A</b>

## Business: Human Resources, Marketing, and Entrepreneurship Dual Post-Graduate Certificate – Peterborough Campus

### Term 1 Courses

ADMN 2080H: Managerial and Market Research  
 ADMN 2010H Management Skills  
 ADMN 2100H Introduction to Marketing  
 ADMN 2220H Organizational Behaviour  
 ADMN 2230H Human Resource Management

TERM 2 FALL	TERM 3 WINTER
ADMN 1221H: Financial Accounting <b>ADMN-1221H-A with seminar</b>	ADMN 3021H Managerial Accounting <b>ADMN-3021H Section A or B</b>
ADMN 3150H Advertising <b>ADMN-3150H-B</b>	ADMN 3220H Organizational Selection in the Canadian Workplace <b>ADMN-3220H-A</b>
ADMN 3230H Training and Development <b>ADMN-3230H-A</b>	ADMN 3260H Occupational Health and Safety <b>ADMN-3260H-A</b>
ADMN 3270H Human Resource Planning <b>ADMN-3270H-A</b>	ADMN 3430H New Venture Planning <b>ADMN-3430H-A</b>
ADMN 3420H Entrepreneurship <b>ADMN-3420H Section A or B</b>	ADMN 3441H Social Enterprise and Social Innovation <b>ADMN-3441H-A</b>